

5

REPEAT STEPS 1 THROUGH 4



1

INVITE YOUR PROSPECTS



4

TRAIN YOUR NEW PARTNERS



2

FOLLOW UP



3

EQUIP



1 INVITE	2 FOLLOW UP	3 EQUIP	4 TRAIN
<ul style="list-style-type: none"> <li>• To view the Business Overview DVD</li> <li>• To visit your <b>VMdirect</b> website</li> <li>• To visit your <b>helloWorld</b> website</li> <li>• To a business meeting in your area</li> <li>• To view a video email</li> <li>• To participate in a video IM</li> <li>• To join you on a webcast</li> <li>• To try our retail product with a <b>helloWorld</b> CD code</li> <li>• To a Daily Leaders Webcast -schedule listed in the <b>Virtual Admin Center</b></li> <li>• To the HomeTeam News Webcasts -schedule listed in the <b>Virtual Admin Center</b></li> </ul>	<ul style="list-style-type: none"> <li>• Do a 3-way phone call with a business partner</li> <li>• Send a video email</li> <li>• Add contact name to your auto-responder campaigns</li> <li>• Stay in contact through your normal email activities</li> </ul> 	<ul style="list-style-type: none"> <li>• A <b>VMdirect</b> account at Fast Track or above</li> <li>• A <b>helloWorld</b> retail account</li> <li>• A <b>helloWorld</b> CD prepaid account</li> </ul> 	<ul style="list-style-type: none"> <li>• How to import contacts into their new Studio accounts</li> <li>• How to access their <b>Virtual Admin Center</b></li> <li>• How to access their <b>VMdirect</b> business reports</li> <li>• How to access their <b>VMdirect</b> Learning Center</li> <li>• How to access product support</li> <li>• How to engage with the Home Team</li> <li>• How to develop their story (how they got involved)</li> <li>• Where to invite their prospects</li> <li>• How to populate their <b>VMdirect</b> Contact Me Page and auto responder</li> </ul>
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